

# ST. LOUIS EQUITY FUND, INC.



707 N. 2nd Street
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St. Louis, Missouri 63102
Phone 314.436.7810
www.slefi.com







# **Mission**

our mission is to effectively utilize corporate investment and available tax incentives to stimulate the development of affordable, low- and moderate-income housing units. We strive to revitalize and stabilize neighborhoods, through public/private cooperation and superior asset management.



Front Cover: Pine Lawn Homes

Left: Heritage Woods of McLeansboro



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Standing: John J. Wuest, President and CEO Sitting: Erica A. Dobreff, President of Kansas City Equity Fund, LLC/Gateway; John F. Kennedy, Executive Vice President and CFO



## A Letter from the President

2013 MARKED ANOTHER YEAR OF GROWTH for the St. Louis Equity Fund, Inc. (SLEFI) with the formation of a \$19,408,400 Fund which represented a 21.5% increase over the previous year. Additional equity in the amount of \$6,000,000 was raised for a combined total of \$25,408,400, or a 19.9% increase over the previous year.

Gateway Community Development Fund, Inc. (Gateway), a wholly owned subsidiary of SLEFI, also enjoyed a year of



growth. Its consulting practice continued to grow with completed and new contracts totaling \$600,000. These clients represent a wide range of public, for-profit and not-for-profit entities engaged in community development activities. Good progress was also made in the formation of both the St. Louis and Kansas City revolving loan funds. To date, commitments of \$3,750,000 have been obtained from financial institutions with activation of the funds scheduled for the spring of 2014. Community Asset Management Company (CAMCO), a 501(c)(3) corporation and a sister company of SLEFI which provides property management and social services to tenants, continued to perform well in 2013 with a portfolio of 1,194 units under management. Liz Coleman assumed the role of President and CEO during 2013.

In summary, SLEFI along with Gateway and CAMCO are now able to offer a suite of products and services that facilitates the planning, development, financing and management of high quality affordable housing while providing its investors and lenders a financial return and an efficient method of meeting their responsibilities to the communities that they serve.

The combined companies are privileged to have the opportunity to assist in meeting the community development and affordable housing needs in Missouri, Eastern Kansas, and Southern Illinois.

Must

Sincerely,

John J. Wuest President and CEO



# A Successful Track Record



ON SEPTEMBER 12, 2013, the St. Louis Equity Fund, Inc. (SLEFI) celebrated 25 years of providing safe, affordable housing. Guests enjoyed a reception at the Randall Gallery which featured Missouri State Treasurer Clint Zweifel; Mr. William Ulm, formerly with Missouri Housing Development Commission; Mr. Michael Jones, Senior Policy Advisor to County Executive Charles Dooley; and Mr. Otis Williams, Executive Director of the St. Louis Development Corporation as speakers at the event. John Wuest, President and CEO of SLEFI, presented awards to Anheuser-Busch, Ameren, and The Laclede Group recognizing their continuous participation with SLEFI since its inception.

SLEFI was established in 1988 with a \$75,000 grant from Civic Progress. Since that time, SLEFI has raised over \$340,000,000 in capital facilitating the production of 4,325 housing units. In addition, through its wholly owned subsidiary Gateway Community Development Fund, Inc. (Gateway) and its sister company Community Asset Management Company (CAMCO), a not-for-profit 501(c)(3) corporation, SLEFI is now able to offer a suite of products and services that facilitates the planning, development, financing and management of high quality affordable housing. By working collaboratively to provide these services and products, SLEFI, Gateway and CAMCO can better serve their investors, partners, lenders and the residents in the communities they serve.

We thank our investors, partners, lenders, local, state and federal government officials and all the professionals who plan, build and manage our developments. Together we are making investments that build communities.

### 1993



## 2003



#### 1998



#### 2008



#### 2013





# Celebrating 25

25th Anniversary Reception, September 12, 2013

John Wuest, President and CEO of the St. Louis Equity Fund, presented awards to Anheuser-Busch, Ameren, and The Laclede Group to recognize their continuous participation in the Equity Fund. All three companies have invested in each annual fund since SLEFI's inception in 1988, representing a total investment of \$55,983,000.



From Left: Michael Spotanski, Senior Vice President and Chief Integration and Innovation Officer of The Laclede Group; Bruce Steinke, Chief Accounting Officer of Ameren; John J. Wuest, President and CEO of St. Louis Equity Fund, Inc.; Jeff Comotto, former Vice President, Taxes of Anheuser-Busch; Kevin DeGraw, Chairman of St. Louis Equity Fund, Inc./ Vice President of Power Operations of Ameren

# Years of Excellence







## Speakers at the reception

Above, from left:
Missouri State Treasurer
Clint Zweifel
Kevin DeGraw, Chairman of
St. Louis Equity Fund, Inc./
Vice President of Power Operations
of Ameren
John J. Wuest, President
and CEO of St. Louis Equity Fund, Inc.



Michael Jones, Senior Policy Advisor to County Executive Charles Dooley



William Ulm, formerly with Missouri Housing Development Commission



Otis Williams, Executive Director of the St. Louis Development Corporation





25 years of Investments... a solid foundation to build on.















Since 1988, SLEFI has raised \$340 million which has been leveraged to develop 4,325 units of affordable housing. We are proud of our accomplishments and look forward to continuing to carry out our mission by providing safe, affordable housing in the future.

Thanks for your support and celebrating with us!





















### Meet Amanda, David and David II

Amanda and David, a young hardworking family, had been living in their single family home for 5 years when they learned that their three-year old son, David, was very sick with a high level of lead poisoning in his system. Shortly after this diagnosis, David Sr. was laid off from his job, leaving the family with only one income as their expenses tripled. It was a very frustrating time for Amanda and David – they depleted their savings account, were struggling to make ends meet, and Amanda was forced to quit school at Southern Illinois University - Edwardsville. Amanda and David decided it would be best to move in with family until they could reestablish themselves. They focused on young David's health, saving money, and finding

It was about this time that a friend told

Amanda about Beyond Housing, the organization that had helped her purchase her own home.

safe, affordable housing.

She encouraged Amanda to contact them. After researching how her family might benefit from Beyond Housing's programs, Amanda called and was put on a waiting list to lease a brand new three-bedroom home being built in the City of Pine Lawn in St. Louis County.

After a few months, Amanda and David received a phone call from a leasing agent at Beyond Housing who had great news for them – an affordable, newly constructed three-

bedroom house was available to rent. Amanda and David completed the application and the required paper-

work associated with a low-income housing tax credit home financed with equity provided by

St. Louis Equity Fund, and were notified that they were approved. They were thrilled to move into their new home

in July 2013, and are pleased to be paying an affordable \$610 per month for rent, which is \$140 less than their previous home. Amanda,

David and David II are enjoying their new home along with their new neighbors. Amanda has worked at

# Why invest in the St. Louis Equity Fund and Gateway Community Development Fund, Inc.?



- Support local communities
- ◆ Earn an acceptable return on investments
- Investment and participation opportunities are available to meet all 3 CRA tests — Investment, Lending and Service

Salisbury Park Three



a local bank for two years as a Foreclosure Prevention Specialist and has re-enrolled at SIU-Edwardsville, where she expects to earn her Bachelor of Science degree in Computer Information Systems in 2016. David is currently a full-time dad, football coach and mentor for North County Middle Schools, and serves as a volunteer to assist children and adults with autism. He plans to attend Harris-Stowe State University in the fall of 2014, working toward his Bachelor of Science degree in Early Childhood Education. David II will start school in the fall at the brand-new Barack Obama Elementary School, which is located within walking distance of their new home.

Pine Lawn Homes represents the 16th partnership between St. Louis Equity Fund and Beyond Housing. There are many other families in the St. Louis and Kansas City metropolitan areas, as well as throughout Missouri, that are in need of safe, affordable housing. Investments with the St. Louis Equity Fund assist in meeting this need.

- Investments are professionally managed
- Excellent track record of managing its investments
- ◆ Opportunity for investors to participate in the governance of the Equity Fund or Gateway by serving on one of the Boards or Committees

Whether your company invests in the St. Louis Equity Fund or Gateway, your investment will be professionally managed and will provide affordable housing or assistance to those entities engaged in community development. We look forward to working with our investors and partners as we continue to fulfill our mission in 2014. For a listing of all current St. Louis Equity Fund investors, see page 20.

# The Salvation Army 3010 Apartments



The redevelopment of The Salvation Army's Harbor Light facility at 3010 Washington Avenue will result in 58 one-bedroom apartments to serve low to very low-income adults seeking to reengage as productive members of society. Special preference will be given to veterans. This development is the second phase of a five-phase development located on The Salvation Army's Midtown Development Campus.

The first phase, The Salvation Army Veterans Residence, was also a SLEFI investment. Future phases of the Midtown Development Campus will include:

- ◆ The Red Shield Center, a community recreational center that will house community and meeting spaces, a full-size gym/fitness center, and a performing arts center for the Midtown Development Campus residents, community members, and other clients of The Salvation Army;
- ◆ A community behavioral health clinic; and,
- ◆ A mixed-used building with 35 housing units as well as commercial and retail space.

Quick Facts
Number of Units: 58
SLEFI Commitment: \$3,063,923
Financing: Low-Income Housing
Tax Credits/Historic Tax Credits/

City of St. Louis AHC Funds

Location: Midtown – St. Louis City

Direct Investors: First National Bank of St. Louis, N.A. – \$5,000,000; Midwest BankCentre – \$1,000,000 State Historic Credits Investor:

Commerce Bank – \$2,263,094 Developer: The Salvation Army General Partner:

The Salvation Army Services, Inc.

Consultant: Gateway CDFI; Old Orchard Consulting

General Contractor:

E.M. Harris Construction Company

Architect: Trivers Associates

Construction Lender: The Salvation Army

Permanent Lender: The Salvation Army

Property Manager: McCormack Baron Ragan Property Management Services Project Type LIHTC – Special Needs

# House Springs Apartments

House Springs Apartments consists of the rehabilitation of 48 units in Jefferson County, Missouri. The development includes 3 three-story buildings that each contain 16 one-bedroom apartments which are rent-restricted and will serve low-income seniors (aged 62+). All of the units are covered by project-based rental assistance. The residents will enjoy new kitchen cabinets and appliances, new bathrooms, new flooring, new mechanical systems, and upgrades to the common areas. House Springs Apartments represents the first partnership between Renaissance Property Group and the St. Louis Equity Fund.

N-3

N-3

Quick Facts
Number of Units: 48
SLEFI Commitment: \$1,285,652

Financing: Low-Income Housing Tax Credits/ MHDC HOME Funds

Location: House Springs – Jefferson County State Credits Investor:

Sugar Creek Realty – \$673,571 Developer: Renaissance Property Group

General Partner: Hillsboro Senior GP LLC General Contractor:

E.M. Harris Construction Company

Architect: RPG Design LLC

Construction Lender:

Missouri Housing Development Commission/U.S. Department of H.U.D.

Permanent Lender:

Missouri Housing Development Commission/U.S. Department of H.U.D.

Property Manager:

Cohen-Esrey Communities, LLC

Project Type: LIHTC – Senior



# Southside Station

Southside Station Apartments consists of 39 units in two historic buildings located at the intersection of Grand Boulevard and Gravois Avenue in the Gravois Park neighborhood of St. Louis City. Both buildings, the Farmers and Merchants Trust Building and the Lutz Building, are on the National Register of Historic Places, and will collectively provide over 32,000 square feet of residential and commercial space. This development is the second phase of a redevelopment plan led by the developer, The Lawrence Group.

The first phase, South Side Tower, involved the rehabilitation of the South Side National Bank building into 13 condominiums and commercial space on the first two floors. Southside Station Apartments represents the first partnership between The Lawrence Group and St. Louis Equity Fund. The residential portion of the project will be managed by CAMCO.





#### **Quick Facts**

Number of Units: 39

SLEFI Commitment: \$2,661,911

Financing: Low-Income Housing Tax Credits/Historic Tax Credits/ MHDC HOME Funds/ City of St. Louis AHC Funds/

AHAP Loan

Location: Gravois Park – St. Louis City

Historic Credits Investors: LISART Capital – \$808,483; FM Lutz State Member – \$996,793

Developer: The Lawrence Group

General Partner: FM Lutz Manager, LLC

Consultant: RISE (formerly RHCDA) General Contractor:

The Lawrence Group

Architect:

The Lawrence Group Construction Lender:

Peoples National Bank

Permanent Lender: Peoples National Bank

Property Manager:

Community Asset Management Company

Project Type: LIHTC – Family

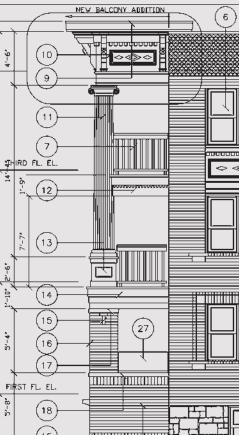
# The Colonnades at Beacon



The Colonnades at Beacon Hill consists of 30 two-bedroom units in 5 threestory buildings at the corner of West Paseo and 27th Street in the historic Beacon Hill neighborhood of Kansas City, Missouri. The neighborhood is close to retail, public transportation, and "Hospital Hill", which includes the University of Missouri - Kansas City Health Science campus. Four buildings of six units each will be newly constructed using Federal and State Low Income Housing Tax Credit equity. The existing building of six units will be rehabilitated using Federal and State Historic Tax Credit equity, as well. The newly constructed buildings will be designed to mirror the architectural style of the historic building. This will be the first partnership between the St. Louis Equity Fund, d.b.a. Kansas City Equity Fund, Sparrow Community Development Corporation and Prairie Dog Development Company.



#### NORTH ELEVATION



**Quick Facts** 

Number of Units: 30

SLEFI Commitment: \$3,179,940

Financing: Low-Income Housing Tax Credits/ Historic Tax Credits/ KCMO HOME Funds/ **Public Improvement Grant** 

Location: Beacon Hill -Kansas City, MO

State Historic Credits Investor:

Developer: Sparrow Community

Commerce Bank - \$382,784 **Development Corporation** 

General Partner:

Colonnades at Beacon Hill, LLC

Consultant: Prairie Dog **Development Company** 

**General Contractor: Greenleaf Construction** 

Architect: Timlis Arketekcher Inc.

Construction Lender:

Bank of America Merrill Lynch

Permanent Lender:

Bank of America Merrill Lynch

Property Manager: FPD Management, Inc.

Project Type: LIHTC/

Market Rate - Family

# Gateway Community Development Fund, Inc.



#### **MISSION**

To provide consulting services, financial services and training to entities serving low-income neighborhoods and their residents in the St. Louis and Kansas City metro areas; filling the need for non-traditional loan products and development services.

GATEWAY COMMUNITY DEVELOPMENT FUND, INC. (Gateway) was established in 2009 to help fill the need for non-traditional loan products and development consulting services to underserved areas throughout the state of Missouri and in Southern Illinois and Eastern Kansas. Since that time, Gateway has received Certification from the U.S. Department of the Treasury as a Community Development Financial Institution (CDFI), established a solid client base in the lending and consulting fields, and has provided unique lending and investment opportunities for financial institutions.



#### **BOARD OF DIRECTORS**

John J. Wuest Chairman St. Louis Equity Fund, Inc.

Erica A. Dobreff President Gateway Community Development Fund, Inc.

Greg Vogelweid Vice President St. Patrick Center Michael Duffy Legal Aid of Western Missouri Leisha Gordon TIAA-CREF Jim Holtzman St. Louis County Chris Krehmeyer Beyond Housing Ann Sutter Scottrade Bank

"MHB has really benefited from the expertise of Gateway's staff and consultants as we evolved our funding of supported housing. Their help with document preparation, proposal evaluation, and construction management has allowed the Mental Health Board to more effectively expand affordable housing opportunities for people with behavioral health needs in the City of St. Louis. Our partnership with Gateway has brought the strengths of our two organizations together and improved the lives of some of the City's most vulnerable individuals."

Jama Dodson Executive Director Saint Louis Mental Health Board

## REPRESENTATIVE GATEWAY CLIENTS

BNIM Architects / City of Kansas City, MO
DeSales Community Housing Corporation
Housing Authority of Kansas City Missouri
Justine Petersen
Lemay Development Corporation / Lemay Housing
Partnership

Metropolitan Housing Development Corporation Midwest BankCentre Project COPE Saint Louis Mental Health Board St. Louis Regional Business Council The Salvation Army Midland Division

#### What is a CDFI?

A certified Community Development Financial Institution is a specialized financial institution that provides lending and services in market niches that are underserved by traditional financial institutions. These niches are defined by neighborhood as well as by product.

CDFIs provide a unique range of financial products and services in economically distressed markets, and include products such as Gateway's loans for financing LIHTC properties, pre-development loans and financing for purchase and rehabilitation of distressed homes.

CDFI lending is typically characterized by thorough yet flexible underwriting and the provision of capital in lowincome areas. CDFIs include regulated institutions such as community development banks and credit unions, and non-regulated institutions such as loan and venture capital funds.

#### GATEWAY STAFF AND CONSULTANTS

John J. Wuest Chairman Erica A. Dobreff President John F. Kennedy Treasurer Colleen Kirby Assistant Vice President Jerry Burka

Old Orchard Consulting, LLC Joseph A. Cavato JAC Consulting Services, LLC **Services Offered:** 

- ◆ Strategic planning and organizational development leadership
- Facilitation of focus groups for community development activities
- Review of real estate tax assessments for affordable rental properties
- ◆ Consulting to developers of affordable housing, including proposal preparation
- Consulting and construction management services for financial institutions

#### **Financial Products:**

- ◆ Lending of predevelopment funds
- Permanent lending for the sustainability of affordable rental housing
- ◆ Lending to encourage the efficient reuse of distressed single family properties



North Newstead II

# Community Asset Management Company



707 N. 2nd Street Suite 450 St. Louis, MO 63102 www.camcostl.com



COMMUNITY ASSET MANAGEMENT COMPANY (CAMCO) was established in 1998 as a 501(c)(3) nonprofit organization to provide professional property management services to owners in the St. Louis metropolitan area with a focus on providing services, including tenant assistance, to low-income residents. It currently manages 1,194 units in 31 affordable properties and one market rate property. CAMCO takes great pride in maintaining the physical integrity of its properties in order to maintain property values and enhance the communities in which they operate. By providing resident services, CAMCO has been able to make a difference in the lives of numerous residents, ensuring their ability to enjoy a good quality of life with the additional benefit of making neighborhoods more viable.

CAMCO has established effective policies and procedures to ensure the long-term viability of it properties and has a very dedicated and knowledgeable team. Liz Coleman was appointed President and CEO of CAMCO in January 2014, and works closely with John Wuest, Chairman of CAMCO, to provide guidance and direction to all staff. Previously, Ms. Coleman served as the Vice President and COO of CAMCO for four years. Malaika Cooper, Regional Manager/Assistant Vice President,

Highland Homes



oversees the leasing and compliance operations and has been with CAMCO for eight years. Larry Williams started with CAMCO in 2012 and serves as the Maintenance Foreman, supervising the maintenance operations and staff. Lisette Ortega-Vidal, Accounting Manager, manages the accounting operations and Stefanie Williams, Human Resources/Operations Manager, sees to all personnel and operational issues. The entire CAMCO staff is devoted to providing professional services to its owners and residents.

CAMCO has extensive experience in preparing properties for physical inspections and compliance reviews related to the programs administered by the Missouri Housing Development Commission, US Department of Housing and Urban Development,

and other local and state agencies.

For more information regarding

CAMCO's property management
services and resident support services,
please visit www.camcostl.com or
call 314.588.7345.



North Newstead 4



Lizabeth Coleman Vice President and COO



Malaika Cooper Regional Manager/ Assistant Vice President



Lisette Ortega-Vidal Accounting Manager



Larry Williams Maintenance Foreman



**CAMCO QUICK FACTS** 

Number of Units Managed: 1,194

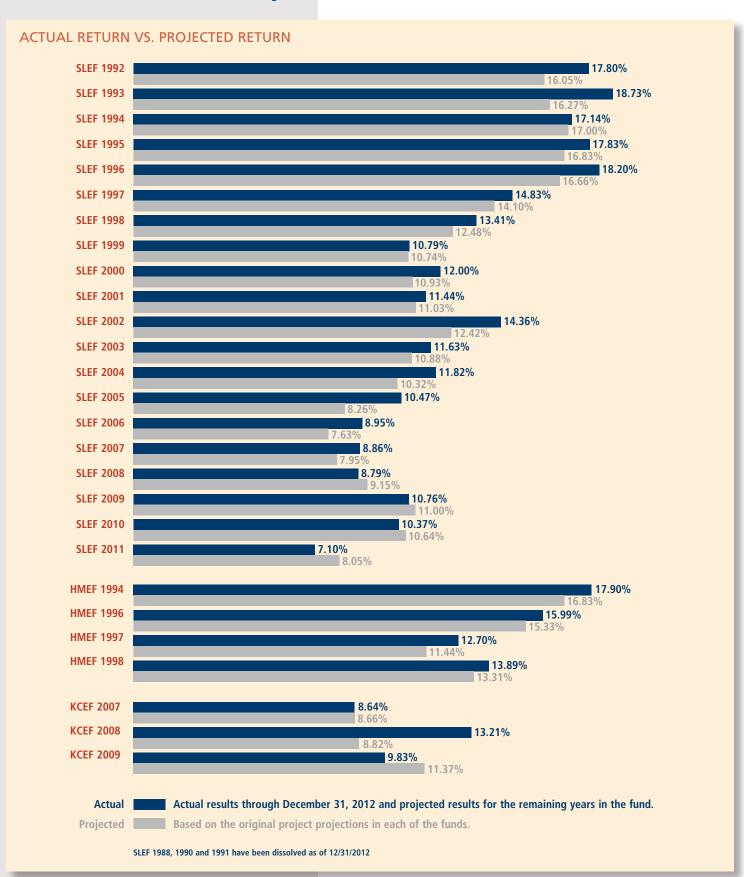
Number of Affordable Properties: 31

Number of Market Rate Properties: 1

Number of Employees: 50

Stefanie Williams Human Resources/ Operations Manager

# **Investment Summary**



## **Board of Directors & Committees**

#### **BOARD OF DIRECTORS**

Kevin DeGraw, Chairman Ameren

Joseph Ambrose, Vice Chairman First Bank

Skip Coburn Bank of America Merrill Lynch

**Brian Davies Great Southern Bank** 

Clayton Evans Reliance Bank

Eric Forguson Midland States Bank William Gamewell Commerce Bank

Daniel Kleffner First National Bank of St. Louis, N.A.

**David Minton Heartland Bank** 

Laurie Peterson **PNC Community** Development Bank Joseph Pope Scottrade Bank

Steve Rasche Laclede Gas Company

Jeff Schwaneke Centene Corporation

Vihar Sheth **US Bancorp CDC** 

Joseph Sooter, Jr. Stifel Bank & Trust Gary Tappana Anheuser-Busch Elizabeth Wright **BMO Harris Bank** 

John J. Wuest St. Louis Equity Fund, Inc.



#### INVESTMENT COMMITTEE

Joseph Ambrose, Chairman First Bank

Eric Forguson Midland States Bank William Gamewell Commerce Bank

Loura Gilbert Commerce Bank (Advisory Member)

Daniel Kleffner First National Bank of St. Louis, N.A.

**David Minton** Heartland Bank

Laurie Peterson **PNC Community** Development Bank

Joseph Pope Scottrade Bank Elizabeth Wright **BMO Harris Bank** 

John J. Wuest St. Louis Equity Fund, Inc., (Non-voting Member)

#### **FINANCE** COMMITTEE

Andrew Walshaw, Chairman Northern Trust Corporation

Mark Brandom The PrivateBank

Skip Coburn Bank of America Merrill Lynch

Kevin DeGraw Ameren

Eric Forguson Midland States Bank

Leisha Gordon TIAA-CRFF **Financial Services** 

David Hall Lindell Bank & **Trust Company**  Jim Holtzman St. Louis County

Larry Kirby The Business Bank of St. Louis

Dale Oberkfell Midwest BankCentre Robert Roberson Frontenac Bank

John Scherer Cass Commercial Bank

Ann Sutter Scottrade Bank John J. Wuest

St. Louis Equity Fund, Inc.

#### **GOVERNANCE** AND NOMINATING COMMITTEE

Loura Gilbert, Chairwoman Commerce Bank

Joseph Ambrose First Bank

**Brian Davies Great Southern Bank** 

David Naunheim UMB Bank, N.A.

Laurie Peterson **PNC Community** Development Bank

Elizabeth Wright **BMO Harris Bank** John J. Wuest St. Louis Equity Fund, Inc.

(Non-voting Member)

#### **AUDIT** COMMITTEE

Bill Peters, Chairman **Heartland Bank** 

David Bentele Citizens National Bank of Greater St. Louis

Darren Meyer Centene Corporation Steve Rasche Laclede Gas Company Joseph Sooter, Jr.

Stifel Bank & Trust

Andrew Walshaw Northern Trust Corporation (Advisory Member)

Brotherhood Bank & Trust

#### KCEF ADVISORY COMMITTEE

**Bob Arthur** Commerce Bank

Paul Costello NBH Bank, N.A./ **Bank Midwest** 

Erica Dobreff Kansas City Equity Fund, LLC

Robyn Heidger **Enterprise Bank & Trust** 

Thomas Jackson Metcalf Bank

Michael Nield **UMB** Financial Corporation Jim Perkins Capitol Federal Savings Bank

Nick Reitzler Morrill & Janes Bank and Trust Mark Schmidtlein The PrivateBank

**Great Southern Bank** Elizabeth Wright **BMO Harris Bank** John J. Wuest

Pat Thomas

Kav Ulm

St. Louis Equity Fund, Inc.

## **Investors & General Partners**

# CURRENT ST. LOUIS EQUITY FUND INVESTORS

Ameren

Anheuser-Busch BMO Harris Bank

The Business Bank of St. Louis

Cass Commercial Bank

Centene Corporation

Centrue Bank

Citizens National Bank of Greater St. Louis

Commerce Bank

Enterprise Bank & Trust Company

Equity Bank, N.A.

First Bank

First National Bank of St. Louis, N.A.

Frontenac Bank

**Great Southern Bank** 

Heartland Bank

Jefferson Bank and Trust

Company

Laclede Gas Company

Lindell Bank & Trust Company

Metcalf Bank

Midland States Bank

Midwest BankCentre

Midwest Regional Bank

Morrill & Janes Bank and Trust Company

Northern Trust Corporation

PNC Bank, N.A.

The PrivateBank

Reliance Bank

Royal Banks of Missouri

Scottrade Bank

Stifel Bank & Trust

UMB Bank, N.A.

#### KCEF INVESTORS

Bank Midwest

**BMO Harris Bank** 

Brotherhood Bank & Trust

Capitol Federal Savings Bank

Commerce Bank

Enterprise Bank & Trust

Equity Bank, N.A.

**Great Southern Bank** 

Metcalf Bank

PNC Bank, N.A.

The PrivateBank

UMB Bank, N.A.

# CURRENT ST. LOUIS EQUITY FUND GENERAL PARTNERS

**Better Living Communities** 

**Beyond Housing** 

Cardinal Ritter Senior Services

DeSales Community Housing

Corporation

DMCS Corporation

Forrest D. Nye

Fox Meadows Supportive Living, LLC

Housing Revitalization, Inc.

Irving Partners, LLC

I-70 Northwest Development

Corporation

JVL Renaissance, Inc.

Kohner Development

Company, Inc.

The Lawrence Group

LoftWorks, LLC

**Lutheran Senior Services** 

McEagle Properties, LLC

Milton D. Rothschild

Northeast Properties, LLC

North Newstead Association

Northside Community

Housing, Inc.

Patrick W. Werner

Places for People, Inc.

Renaissance Property Group

Pruitt-Igoe Development

Corporation

Robert Wood

Sisters of the Most

Precious Blood

St. Patrick Center

The Salvation Army— Midland Division

# KCEF GENERAL PARTNERS

Westside Housing Organization

**Fulson Housing Group** 

McCormack Baron Salazar, Inc.

Overland Property Group

Prairie Dog Development

Company, LLC

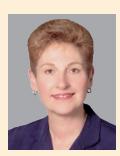
Sparrow Community

**Development Corporation** 

#### ST. LOUIS & KANSAS CITY STAFF







John J. Wuest President and CEO John F. Kennedy Executive Vice President and CFO Erica A. Dobreff President, Kansas City Equity Fund, LLC/Gateway







Andrew Bradley
Asset Manager —
Financial Analyst
Stanley L. Jones
Director of Construction
Management
Cate Kennedy
Office Administrator







Colleen Kirby
Asset Manager –
Compliance
Amy P. McDermott
Vice President, Operations
Eldina Qirici
Accounting Manager

# PROFESSIONAL CONSULTANTS

Armstrong Teasdale LLP Attorneys at Law



RubinBrown LLP Certified Public Accountants



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# **SLEFI**







SLEFI was founded in 1988 and the first annual fund raised

\$3.25 million



The combined Funds have financed

4,325 affordable homes since 1988





The combined Funds have raised

\$340 million

since 1988





The combined Funds' investments have leveraged

\$619 million of development





Since SLEFI's inception, approximately

7,024 jobs have been created due to the development activity of its investments