2009 Report to the Community

ST. LOUIS EQUITY FUND,, INC.





707 N. 2nd Street Suite 308 St. Louis, Missouri 63102 Phone 314.436.7810 www.slefi.com







ST. LOUIS EQUITY FUND



MISSION

OUR MISSION is to effectively utilize corporate investment and available tax incentives to stimulate the development of affordable, low- and moderateincome housing units. We strive to revitalize and stabilize neighborhoods, through public/private cooperation and superior asset management.





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A LETTER FROM THE PRESIDENT

s we all know, 2009 was a very challenging year as the economy stalled in reaction to the severe recession. These conditions had an adverse affect on our ability to raise equity capital. The combined Funds raised approximately \$14.8 million, down from \$26.4 million raised in 2008.

During 2010 we are not forecasting a robust recovery; however, we will continue an aggressive solicitation effort for new capital from both financial institutions and corporations. As part of this effort, we are currently exploring the possibility of expanding our efforts into certain markets in Missouri in which we have not been previously active.

Finally, in response to current economic conditions, management has announced a realignment of responsibilities effective April 1, 2010. We are confident that this initiative will enable the Fund to remain a viable leader in the syndication of affordable and historic tax credits within the State of Missouri.



Wint

John J. Wuest President and CEO

GENERAL OVERVIEW

History

HE ST. LOUIS EQUITY FUND was established in 1988 in response to the desire to have a locally owned and controlled vehicle to syndicate affordable and historic housing tax credits. Since that time, the combined Funds have raised \$254.3 million, which provided the equity to develop 3,644 affordable homes. With the current economic environment, the need for safe, decent, affordable housing is more pressing than ever. The St. Louis Equity Fund and its Investors remain committed to the communities they serve to provide this housing.



HOW TAX CREDITS WORK





Investment Opportunities

HE ST. LOUIS EQUITY FUND OFFERS an excellent opportunity for corporations and financial institutions to support the communities in which they reside and serve while at the same time making an acceptable return on their investment. The St. Louis Equity Fund raises capital on an annual basis from corporations and financial institutions and invests this capital in affordable and historic rental housing units through the purchase of federal and state tax credits. The tax benefits generated from these tax credits are then allocated to the investors, proportionate to their investment in the annual fund, providing them a market rate of return on their investment.

Development Opportunities



HE ST. LOUIS EQUITY FUND PARTNERS with not-for-profit and for-profit developers to create and rehabilitate affordable housing developments, preserve neighborhoods, and stabilize communities. The Missouri Housing Development Commission allocates Low Income Housing Tax Credits (LIHTC), in a competitive process, to developers participating in the program. Historic Tax Credits are also available. In turn, the St. Louis Equity Fund purchases these tax credits, providing the equity necessary to develop quality, affordable housing.



GATEWAY COMMUNITY DEVELOPMENT FUND, INC.



Mission of Gateway

To promote community, social, and economic development through the provision of financial, developmental, and technical services to low-income individuals, distressed communities and underserved populations, particularly, but not exclusively, by providing below market rate financing to affordable housing developments. HE GATEWAY COMMUNITY DEVELOPMENT FUND, INC. (Gateway) was formed in 2009 by St. Louis Equity Fund as a for-profit, wholly owned subsidiary of the Equity Fund to provide financial, developmental, and consulting services to organizations that serve low-income populations in St. Louis and Kansas City.

Through its CDFI Fund, the US Department of the Treasury provides financial and technical support to certified CDFIs in an effort "to expand the capacity of financial institutions to provide credit, capital, and financial services to underserved populations and communities in the United States." After reviewing the need for such services in Missouri, management determined that forming a CDFI could help expand and complement St. Louis Equity Fund's capacity to accomplish its mission.

At the time of the production of this report, Gateway had not received official certification from the Department of Treasury. However, during this precertification period Gateway continues to provide financial services which include pre-development loans, first mortgages, and bridge loans. It is also reviewing several opportunities to provide consulting services to not-for-profit organizations that are interested in making available and preserving affordable housing. Gateway is also analyzing the possibility of acquiring an existing business that is currently providing these services. When Gateway receives its certification, it intends to aggressively solicit additional investment to expand its work and the impact on the communities it serves.

ONLINE RESOURCES

www.slefi.com

St. Louis Equity Fund's website provides information regarding the staff and governance of the organization, Investor and Partner lists, and Project and Fund information. In addition, it offers a detailed list of Low Income Housing Tax Credit and Historic Tax Credit resources. You will also find the latest news regarding the St. Louis Equity Fund and its developments at www.slefi.com.



Document Manager

This secure web-based system allows St. Louis Equity Fund and Kansas City Equity Fund Investors to access and download key documents such as K-1 Statements, Fund Tax Returns, and Annual Fund Financial Statements. This system was introduced in 2008, and is utilized by the majority of the Equity Funds' Investors. If you are an Investor in the St. Louis Equity Fund or the Kansas City Equity Fund and would like access to Document Manager, please visit www.slefi.com or www. kcequityfund.com and click on the link to this database.





Tax Credit Manager

Tax Credit Manager allows St. Louis Equity Fund and Kansas City Equity Fund General Partners and Property Management Companies to report quarterly project financial information online to the Asset Management staff. Tax Credit Manager was created in 1999 and updated in 2007. This system is very user-friendly. It allows for a consistent review of the entire portfolio and is required to be used by all General Partners.



ST. LOUIS EQUITY FUND



Community Asset Management Company continues to fill a niche in the St. Louis rental market.



CAMCO Management Team Back Row from Left: Maria Blaha (Regional Manager), Karen Bartley (Regional Manager), Marty Knobloch (President) Front Row from Left: Joe Benz (Maintenance Supervisor), Liz Coleman (Vice President/COO), Debbie Hayes (Office Administrator), Stan Jones (Construction Supervisor)



Property Manager Angela Poyner and Regional Manager Maria Blaha review a resident lease.

OMMUNITY ASSET MANAGEMENT COMPANY (CAMCO) provides professional property management and resident support services for private and not-for-profit owners. CAMCO was founded in 1998 and it currently provides property management services for 39 developments consisting of 1,256 units, collectively.

Ms. Stephanie Stafford and Ms. Toni Nipper of Stafford Management joined CAMCO as consultants in April 2008 with the task of streamlining operations and reorganizing the Company. This two-year reorganization plan was put into action with the guidance of the Board of Directors and Finance Committee. They completed this engagement in April 2010, having successfully put into place a competent, well trained staff utilizing proper systems and procedures. With their departure, Mr. Martin Knobloch has been elected President and CEO.

In addition to property management, CAMCO assists its residents with access to a variety of resident support services. CAMCO staff works closely with the residents to help secure resources and identify opportunities available to them. These services improve the quality of the residents' lives, stabilizing the communities in which the St. Louis Equity Fund and its Partners invest.



HILLSDALE MANOR

illsdale Manor is the 14th partnership between the St. Louis Equity Fund and Beyond Housing. This development consists of 37 three-bedroom single family homes, two of which are fully ADA accessible. Hillsdale Manor is located near several St. Louis Equity Fund investments and will continue St. Louis Equity Fund's efforts to stabilize the Village of Hillsdale.







Commitment: \$7,214,539 Financing: Low Income Housing Tax Credits Location: Village of Hillsdale, St. Louis County Developer: Beyond Housing, Inc. General Partner: Beyond Housing, Inc. Consultant: TPI Group General Contractor: EM Harris Construction Company Architect: Art & Architecture, Inc. Construction Lender: MHDC Permanent Lender: MHDC Property Manager: Beyond Housing, Inc.

Number of Units: 37



NORTH NEWSTEAD V

orth Newstead V is a seven building, 31 unit development consisting of one- and two-bedroom units. This project is located in close proximity to several SLEFI investments and will further stabilize this neighborhood. This development represents the fifth partnership between North Newstead Association and St. Louis Equity Fund.





Number of Units: 31 Commitment: \$6,561,718 Financing: Low Income Housing Tax Credits Location: O'Fallon and Penrose Neighborhoods, St. Louis City Developer: North Newstead Association General Partner: North Newstead Association **Consultant: RHCDA** General Contractor: R.G. Ross **Construction Company** Architect: Grice Group Architects Construction Lender: MHDC Permanent Lender: MHDC Property Manager: CAMCO





SALISBURY PARK THREE

alisbury Park Three is the third phase of single family homes and townhomes in the Hyde Park neighborhood developed by Better Living Communities. This phase consists of the new construction of 16 three-bedroom single family homes and one duplex. The new units will be interspersed with units from the previous phases to continue the revitalization efforts in this area. This is the third partnership between Better Living Communities and St. Louis Equity Fund.





Number of Units: 18 Investment: \$4,408,781 Financing: Low Income Housing Tax Credits Location: Hyde Park, St. Louis City Developer: Better Living Communities General Partner: Better Living Communities/ Salisbury Park III, L.P. Consultant: ND Consulting

General Contractor: EM Harris Construction Company

Architect: Garen Miller

Construction Lender: Lutheran Church Extension Fund

Permanent Lender: Lutheran Church Extension Fund

Property Manager: ND & S Management



VILLAGE OF ST. MARY'S SKILLED NURSING FACILITY

he Village of St. Mary's Skilled **Nursing Facility** is the second phase of a multi-use redevelopment of the 42 acre historic Motherhouse campus of the Sisters of the Most Precious Blood. This project consists of the historic rehabilitation of three buildings on the campus into a 42 unit, 50 bed nursing facility and four large independent units. Amenities include a swimming pool, locker rooms, private dining areas, therapy and wellness areas, commercial kitchen space, a chapel, and common areas.



Number of Units: 50 Bed Skilled Nursing Facility, 4 Service Enhanced Apartments Investment: \$1,127,000 Financing: Federal Historic Tax Credits Location: O'Fallon, Missouri Developer: McEagle Development General Partner: SMI SNF Manager, LLC Consultant: Community Program Development Corp. General Contractor: Paric Corporation Architect: The Lawrence Group **Construction Lender:** People's Bank and Trust of Winfield Permanent Lender: People's Bank and Trust of Winfield **Property Manager:**

St. Andrews Management Services





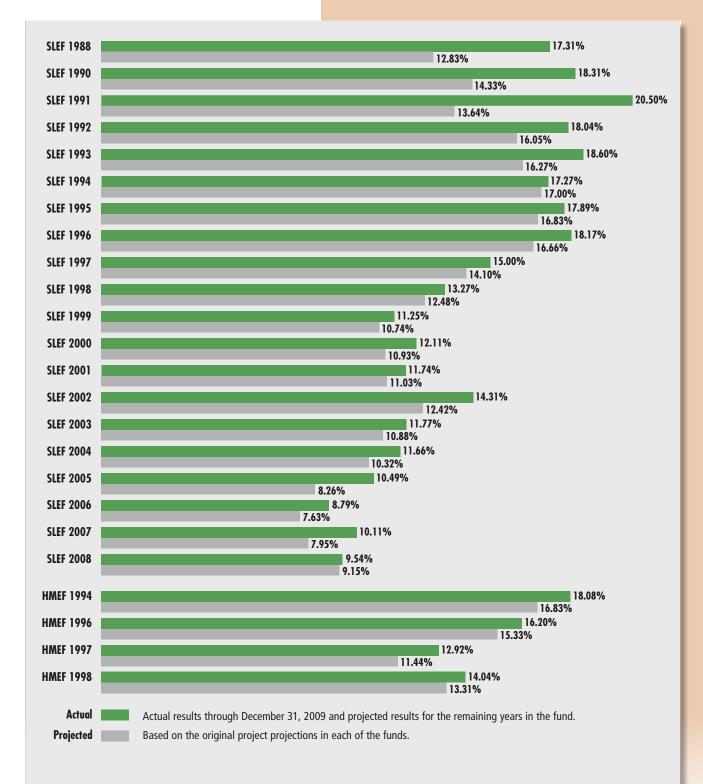






INVESTMENT SUMMARY

ACTUAL RETURN VS. PROJECTED RETURN



BOARD AND COMMITTEE MEMBERS

BOARD OF DIRECTORS:



David Minton, Chairman Heartland Bank



Joseph Ambrose First Bank



Christopher Baker Laclede Gas



John Bugh The PrivateBank



Jeff Comotto Anheuser Busch Companies

John Castagno





William Gamewell **Commerce Bank**





Community Corporation



Reginald Scott National City Development

Vihar Sheth US Bancorp CDC



Gail Sneed UMB Bank



Elizabeth Wright M&I Community Development Corp.



John J. Wuest St. Louis Equity Fund, Inc.



INVESTMENT COMMITTEE:

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John Castagno

Brian Davies Centrue Bank

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Jennifer Kelly-Saeger Bank of America

Ward Nixon **US Bank**

Reginald Scott National City Community **Development Corporation**

Vihar Sheth **US Bancorp CDC**

Gail Sneed UMB Bank

Elizabeth Wright M&I Community Development Corp.

John J. Wuest (non-voting member) St. Louis Equity Fund, Inc.

FINANCE COMMITTEE:

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John Bugh The PrivateBank

David Minton Heartland Bank

Joseph Pope Scottrade

John Scherer **Cass Commercial Bank**

Beth Stohr US Bancorp CDC

John J. Wuest St. Louis Equity Fund, Inc.

GOVERNANCE AND NOMINATING **COMMITTEE:**

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Karen Davis Regions Bank

Jim Holtzman St. Louis County

Jennifer Kelly-Saeger Bank of America

Beth Stohr US Bancorp CDC

John J. Wuest (non-voting member) St. Louis Equity Fund, Inc.

William Peters, Chairman Heartland Bank

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Joseph Garea **Boulevard Bank**

AUDIT

Mark Ponder Centene Corporation

Michael Spotanski Laclede Gas

Jennifer Kelly-Saeger Bank of America

Jim Holtzman

St. Louis County

INVESTORS AND GENERAL PARTNERS

ST. LOUIS EQUITY FUND INVESTORS (1988-2009)

Ameren Corporation Anheuser-Busch Companies, Inc. Aquila, Inc. Bank of America, N.A. The Boeing Company Boulevard Bank The Business Bank of St. Louis Cass Commercial Bank Centene Corporation Centrue Bank CIPSCO Citizens National Bank of Greater St. Louis Commerce Bank, N.A. CPI Corp.

Emerson Electric Co. Enterprise Bank & Trust Exchange National Bank of Jefferson City Fannie Mae Fifth Third Bank CDC First Bank First National Bank of St. Louis General Dynamics Corporation **Heartland Bank INDEECO** Irwin Union Bank Jefferson Bank and Trust Company Kansas City Life Insurance Company

KLT Investments, Inc. The Laclede Group, Inc. Lindell Bank & Trust Co. Mallinckrodt Inc. M & I Community Development Corp. Macy's Metropolitan Life Insurance Company Midland States Bank Midwest BankCentre Monsanto Company National City Community Development Corp. Nestlé Purina Pet Care

Northern Trust Corporation

Peoples National Bank The PrivateBank Pulaski Bank Pulitzer, Inc. Regions Bank The Reliable Life Insurance Company Reliance Bank St. Louis Bank St. Johns Bank and Trust Company Scottrade Bank Southwest Bank of St. Louis UMB Bank, N.A. US Bancorp CDC

GENERAL PARTNERS (1988-2009)

Donald R. Becker Belle Glade Associates, L.L.C. Beyond Housing/ Neighborhood Housing Services BLC Properties, LLC Luther Boykins Business Research Institute (BRI) Carondelet Community Betterment Federation Coronado Leasing, L.L.C. DeSales Community Housing Association DMCS Corporation Failoni Consultants Fox Meadows Supportive Living, LLC

Gabel Properties

Goodfellow Apartments, Inc.

Hamilton Heights Neighborhood Organization Hillsdale Homes Corporation Housing Revitalization, Inc. I-70 Northwest Development Corp. Intercommunity Housing Association JVL Renaissance, Inc. **Kohner Properties** Lister II, LLC Maplewood Housing Corporation Metropolitan Investment Properties, Inc. The Meyer Company Mid-Missouri Development Company, Inc. Neighborhood Holdings, LLC North Newstead Association

Northeast Community Action Corporation Northside Community Housing Ken Nuernberger Forrest D. Nye Parkside Development Corporation Parkview Gardens Association **Patton Development** Corporation Peter & Paul Housing Corporation **Pruitt-Igoe Development** Corporation Jon M. Pyzyk **Railton Management** Robert Wood Milton D. Rothschild

Rudman Building GP, LLC Alan Rudroff The Siedlund Company St. Louis Public Development Corporation X St. Patrick Center The Salvation Army SMI Manager, LLC Smile GP, LLC Sunset Development, LLC Tyco Realty Tyler Development, Inc. **Richard Wagner** Patrick Werner West Florissant-Carrie, LLC WireWorks Lofts, LLC

KANSAS CITY EQUITY FUND

PROFESSIONAL CONSULTANTS AND STAFF

STAFF

John J. Wuest President and CEO John F. Kennedy Senior Vice President and CFO

Martin T. Knobloch Vice President Asset Management

Amy P. McDermott Vice President Operations Stanley L. Jones Director of Construction Management Colleen Kirby

Asset Manager

Eldina Qirici Accounting Manager Denise Washington

Asset Manager – Financial Reporting

Kristal Yancie Office Administrator Erica Dobreff President

Maryann Nieweg Executive Assistant





PROFESSIONAL CONSULTANTS

The Stolar Partnership Attorneys at Law RubinBrown Certified Public Accountants





















A LETTER FROM THE PRESIDENT

e are proud of the strides we have made during the past three years toward revitalizing and stabilizing neighborhoods in the Kansas City metropolitan area. To recognize these efforts, in April 2009 we hosted a tour of the first three properties financed by the Fund.

We realize our success is the result of the partnerships we have forged and our partners' commitments to affordable housing. The goal of the tour was to honor these partnerships by showcasing the homes they have made possible.

We visited three sites that encompass Westside Apartments, including Signal Hill Townhomes and the historic Nottingham building. This property was the first investment of the Equity Fund and continues to serve the neighborhood well, as does the General Partner, Westside Housing Organization.

Construction at Jamison Housing on the Boulevard was completed shortly before the spring tour and is now fully occupied. Matt Fulson, General Partner of the Jamison property, highlighted the features of these townhomes for our guests.

Historic Valentine Apartments, months from completion last spring, is now beautifully restored. General Partner McCormack Baron Salazar welcomed the first residents in December 2009.

We look forward to the completion of our first investment in Kansas in the coming year. The Villas at Ridge Pointe II promises to be a welcome addition to our portfolio.

The challenges of today's economy have made the need for affordable housing more urgent than ever. With the support of our investors, our partners, and the communities we serve, we are pleased to continue our mission to build neighborhoods throughout the Kansas City metro area.



Erica A. Dobreff President

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KANSAS CITY EQUITY FUND





Valentine Apartments



Jamison Housing on the Boulevard

Kansas City Equity Fund Advisory Committee



Westside Apartments

Bob Arthur Commerce Bank



Erica Dobreff Kansas City Equity Fund, LLC



Thomas D. Jackson Metcalf Bank



Jim Perkins Capitol Federal Savings Bank



Jim Phillips Brotherhood Bank & Trust



Ken Sanderson Great Southern Bank



Reginald P. Scott National City Community Development Corporation

Shawn Sherlock

The PrivateBank



D



Elizabeth Wright M&I Community Development Corp

Kevin Vanderweide

UMB Financial Corporation



John J. Wuest St. Louis Equity Fund, Inc.

Bank Midwest, N.A. Enterprise Bank & Trust

KCEF 2009 Investors

Brotherhood Bank & Trust Commerce Bank Great Southern Bank M&I CDC Metcalf Bank UMB Bank, N.A.

KCEF Partners

Westside Housing Organization Fulson Housing Group McCormack Baron Salazar, Inc.

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